

Odisha Skill Development Authority (OSDA)
Skill Development and Technical Education Department (SDTED)
Government of Odisha, Bhubaneswar

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No. 136

Date: 11th May' 2017

INVITATION FOR BIDS (IFB) No: OSDP / ASTI-Operator / NCB / 04-2017
NATIONAL COMPETITIVE BIDDING (NCB)

Project Title : Odisha Skill Development Project (OSDP)

SNo.	Contract Package No.	Name of Work / Services
1	OSDP/ASTI-BER/OPR/01	Operator for ASTI at Berhampur, Ganjam
2	OSDP/ASTI-BHU/OPR/02	Operator for ASTI at Bhubaneswar and its Extension at Cuttack
3	OSDP/ASTI-JAY/OPR/03	Operator for ASTI at Jeypore, Koraput
4	OSDP/ASTI-JHA/OPR/04	Operator for ASTI at Jharsuguda
5	OSDP/ASTI-ROU/OPR/05	Operator for ASTI at Rourkela
6	OSDP/ASTI-TIT/OPR/06	Operator for ASTI at Titilagarh, Bolangir

1. In continuation to Advertisement for IFB No 93/OSDP dated 7.04.2017, responses received from prospective bidders in the pre-bid meeting dated 18.04.2017 at Niyogan Bhawan, Bhubaneswar and sensitization meeting of potential Skill Training Operators at New Delhi on dated 4.05.2017, the last date for receipt of Bids has been extended from existing 19.05.2017 to 17 June 2017 latest by 5.00 PM keeping all other terms and conditions of the advertisement dated 7.4.2017 unaltered.
2. The detail IFB and Bidding Documents, response sheets of prospective bidders are available on website <http://dtetorissa.gov.in/>.

Sd/-
Chief Executive Officer, OSDP-ADB

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the Times of India - all
the Indian Express - all
the Hindustan Times - all
the Sambad (Odia) - all

Query	Reply
Would RPL (Recognition of Prior Learning) be counted for a qualification criteria of 10000 minimum trainings	No
What is the time frame for spending training allocation under the project	The fund is expected to be spent over a period of 5 years. However, utilization is expected to be high in the first two years to support the training provider to sustain himself.
The number of trainers to be trained at ITI should be specified to help training provider forecast revenues	The training provider is expected to do this analysis.
Can operator conduct level 1 to 3 programs at ASTI	No. however, level 3 trainings can be done at ITI on revenue sharing basis.
What is the duration of conducting trainings at temporary locations	Expected to be 18 months. The permanent ASTI buildings are expected to be ready within 18 months.
Can the ASTI operator indicate sectors and trades other than those listed in the bid document	Yes. But while quoting new trades operators has to keep the total equipment budget under the project in mind.
Can a bidder propose different trades at temporary and permanent locations?	Temporary locations will be vacated and all labs will be shifted to permanent building after 18 months. Hence, similar trades only can be offered through those labs. The new additional labs will be planned with the selected ASTI operator for the permanent facility.
Can Maruti, TATA participate in bidding	Yes. They can show their in-house credible training experience and bid for the project. They can also consider forming joint ventures with other firms.
Would already existing international collaboration be considered while evaluating	Yes. But the training provider should bring the international collaboration to the ASTI at the field level in Odisha
What is counted as Year 1	Year 1 will be counted from the date of signing of contract and providing of Temporary facilities to the ASTI Operator
Do the temporary locations have hostels?	No. The temporary locations do not have hostel facilities.
The minimum premium payment in the first two years should be on revenue sharing basis	Not acceptable. However, the government would consider reducing the minimum premium amount in the first two years while retaining the overall premium amount intact.
Can ASTI run one year program with industry linkage	There is no technical problem in this. But training provider has to meet the training targets which means majority of the programs should be short duration
Can ASTIs be linked to higher education institution, such as transfer of credits?	This is not in the purview of this project.
What is the major target groups for ASTI trainings	ITI and Polytechnic pass outs

Can existing faculties of a University / training schools be shown as trainer in the proposal	The CVs of the people who will do actual training should only be included in the proposal
How would the bid capacity be calculated if an operator wants to bid for six ASTIs	An operator can bid for all 6 ASTI. Maximum of 2 ASTI operation will be allocated to each bidder. Bid capacity needs to be double for the operator interested in operation of 2 ASTIs.
Should separate bids be submitted for each ASTI	Yes
What is the documentary evidence for international collaboration	Stronger evidence like JV, Partnership Agreement, MOU is required
Can security deposit be in the form of bank guarantee	Yes.
One month time extension is requested	Govt. of Odisha agreed for this time extension
Are there any Force Majeure conditions set out in the agreement?	Yes. They are included in Article 15 of the Management Contract
Can the Government share ITI wise details on their infrastructure and trade details?	Yes. These details are available on the department website. These can also be obtained by writing email to osdpadbosda@gmail.com

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(G Rajesh)
 Chief Executive Officer
 Odisha Skill Development Project